



TO: BOARD OF DIRECTORS

FROM: RYAN OVENELL, DIRECTOR OF ASSESSMENT AND TECHNOLOGY

SUBJECT: IXL RENEWAL

DATE: Aug 3, 2021

TYPE: ACTION REQUIRED

On November 5, 2013, voters approved the School Facilities and Technology levy. One of the technology projects funded by this special levy includes software for student learning.

Beginning, in 2014, our students began using IXL Learning as a resource to increase learning opportunities for mathematics. Teachers and parents have used IXL as a way to supplement learning and provide additional practice for students. During the 2017-2018 school year, the increase of the availability of Chromebooks resulted in a heavy increase of IXL learning. We also began using the language arts portion of their software in support of grammar instruction and support of EL student learning.

This past year, over 3,300 of our students used IXL. 21 percent of the use was in their home environments where they answered nearly 7 million questions and practiced over 224,000 skills.

Considering the widespread use of the software (particularly during distance learning) and its benefit to students, we are requesting the renewal of this contract. The terms of the agreement involve 50% of the total being due in the first year and 25% each of the remaining two years. See attached quote for specific details.

Recommendation:

We recommend the board move to approve the contract of \$99,226 for the purchase of IXL Learning licenses for a three year term spanning the 2021-2022, 2022-2023, and 2023-2024 school years.



RENEWAL QUOTE

IXL Learning
 777 Mariners Island Blvd., Suite 600
 San Mateo, CA 94404

QUOTE # 1187396-0721-5
 DATE: JULY 14, 2021

TO:
 Ryan Ovenell
 Stanwood-Camano School District
 26920 Pioneer Hwy
 Stanwood, WA 98292

COMMENTS OR SPECIAL INSTRUCTIONS

Optional 3-year payment plan as follows:

Year 1 50% (due now) \$48,373

Year 2 25% (due at the start of year 2) \$24,186

Year 3 25% (due at the start of year 3) \$24,186

SALESPERSON	ACCOUNT #	RENEWAL PERIOD	QUOTE VALID UNTIL
Nichole Baldrige	A14-1187396	September 7, 2021 – September 6, 2024	September 7, 2021

QUANTITY	DESCRIPTION	UNIT PRICE	TOTAL
1	IXL site license for 3,000 students, including: Grades 6-8: 1,050 students Subjects: Math and ELA	\$38,588.00	\$38,588.00
1	Grades K-5: 1,950 students Subject: Math	\$48,263.00	\$48,263.00
1	Multi-year discount <i>Unlimited instructor accounts included</i>	-\$8,685.00	-\$8,685.00
SUBTOTAL			\$78,166.00
SALES TAX			--
SHIPPING & HANDLING			--
TOTAL DUE			\$78,166.00

Ordering instructions

We accept payment by purchase order, check, or credit card. To pay by purchase order, please email a copy of your PO to orders@ixl.com or fax it to 650-372-4301. Please be sure to list the quote number on your payment or purchase order. For international accounts, we can accept wire transfers for an additional fee.



RENEWAL QUOTE

IXL Learning
 777 Mariners Island Blvd., Suite 600
 San Mateo, CA 94404

QUOTE # 1187396-2021-002-3
 DATE: JULY 14, 2021

TO:
 Ryan Ovenell
 Stanwood-Camano School District
 26920 Pioneer Hwy
 Stanwood, WA 98292

COMMENTS OR SPECIAL INSTRUCTIONS

*Pricing for K-5 ELA is contingent on district-wide renewal with 1050 6-8 students with Math/ELA and 1095 K-5 students with math.

Optional 3-year payment plan as follows:

Year 1 50% (due now) \$10,530

Year 2 25% (due start of year 2) \$5,265

Year 3 25% (due start of year 3) \$5,265

*to use the payment plan we do need a signed Sales contract

SALESPERSON	ACCOUNT #	RENEWAL PERIOD	QUOTE VALID UNTIL
Nichole Baldrige	A14-1187396	September 7, 2021 – September 6, 2024	September 7, 2021

QUANTITY	DESCRIPTION	UNIT PRICE	TOTAL
1	IXL site license (Grades K-5: 1,950 students) Subject: ELA	\$23,400.00	\$23,400.00
1	Multi-year discount <i>Unlimited instructor accounts included</i>	-\$2,340.00	-\$2,340.00
SUBTOTAL			\$21,060.00
SALES TAX			--
SHIPPING & HANDLING			--
TOTAL DUE			\$21,060.00

Ordering instructions

We accept payment by purchase order, check, or credit card. To pay by purchase order, please email a copy of your PO to orders@ixl.com or fax it to 650-372-4301. Please be sure to list the quote number on your payment or purchase order. For international accounts, we can accept wire transfers for an additional fee.